Message Text

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FM AMCONSUL HONG KONG

TO SECSTATE WASHDC PRIORITY 6168

USDOC WASHDC

INFO AMEMBASSY SEOUL

AMEMBASSY TAIPEI

AMEMBASSY SINGAPORE

UNCLAS HONG KONG 9507

SEOUL FOR TOM STAVE

TAIPEI FOR ROD GRANT

SINGAPORE FOR CHARLES S. AHLGREN

USDOC FOR OIM (ROBERT KELLY AND CAROL MURRAY - CMM/HONG KONG)

AND FOR USTS/WILLIAM TOLSON

STATE FOR VON BRIESEN, PRC/M

E.O. 11652: N/A

TAGS: BEXP HK KA TW SN

SUBJECT: HARDWARES USA RESEARCH TOUR

REF: (A) USDOC 10511; (B) HK6515

1. SUBJECT TOUR IS NOW FIRM WITH 45 BUSINESS PARTICIPANTS PLUS TWO BILINGUAL TRAVEL AGENCY ESCORTS. PARA 2 BELOW GIVES GROUP'S ITINERARY AS PREARRANGED BY EARLIER COMMUNICATIONS. CONGEN WOULD APPRECIATE USDOC ASSISTANCE IN CONTACTING COMPANIES AND USG OFFICIALS SHOWN IN ITINERARY TO CONFIRM GROUP'S VISIT ON THE DAYS AND TIMES INDICATED. CONTACTS CAN BE MADE DIRECTLY BY USDOC OR IN COORDINATION WITH MR. JOSEPH BENDY, DIRECTOR OF MARKETING FOR TRADE MEDIA LTD. (COSPONSOR WITH CONGEN OF THE TOUR) WHO PRESENTLY IN THE US HANDLING ARRANGE-UNCLASSIFIED

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MENTS. BENDY'S ADDRESS IS CARE OF GIRL FRIDAY INC., 2241 WEST HOWARD AVENUE, CHICAGO, TELEPHONE 761-6411.

2. ITINERARY:

AUGUST 21: (SUNDAY) DEPART HONG KONG 1000 TOKYO 1830 VIA NORTHWEST ORIENT FLIGHTS 4 AND 6 ARRIVING CHICAGO 6 P.M. SAME DAY.

AUGUST 22: FULL DAY AT NATIONAL HARDWARE SHOW, MCCORMICK PLACE, CHICAGO.

AUGUST 23: (MORNING VISIT TO THE SEARS LABORATORY, SEARS TOWER, CHICAGO AT 0900 HOURS. PLEASE NOTIFY SEARS REP, NORMAN R. PUGH (GOVERNMENT AND TECHNICAL LIAISON, DEPT. 817) TEL: 875-6450.

AFTERNOON AT THE NATIONAL HARDWARE SHOW.

AUGUST 24: WEDNESDAY MORNING VISIT TO THE HINES LUMBER COMPANY HEADQUARTERS, 200 SOUTH MICHIGAN AVENUE, CHICAGO AT 0900 HOURS. PLEASE NOTIFY COMPANY AT TEL: 312-294-2000.

AFTERNOON AT NATIONAL HARDWARE SHOW.

AUGUST 25: MORNING VISIT AT COTTER & COMPANY HEADQUARTERS, 2740 CLYBOURN AVE., CHICAGO AT 0900 HOURS. NOTIFY MR. DANIEL COTTER, VICE PRESIDENT WHO WILL ADDRESS THE GROUP.

TEL: 312-975-2700.

TOUR GROUP DEPARTS CHICAGO AT 1715 HOURS AND ARRIVE WASHINGTON D.C. AT 2200 HOURS VIA AMERICA AIRLINES FLIGHT 514. AUGUST 26 "FRIDAY MORNING VISIT TO NATIONAL BUREAU OF STANDARDS (NBS) LABORATORY, LECTURE ROOM D, (GAITHERSBURG, MARYLAND) AT 0930 HOURS FOR TALKS BY MR. WILLIAM H. CAVITT, ACTING DIRECTOR FOR LEGISLATIVE AND TARIFF POLICY DIVISION, OFFICE OF INTERNATIONAL TRADE POLICY, AND OFFICIALS FROM NBS, CPSC AND U.S. CUSTOMS BUREAU. PLEASE NOTIFY LIAISON OFFICERS: (1) GEORGE C. NICHOLS, SPECIAL ASSISTANT FOR INTERNATIONAL AFFAIRS, U.S. CONSUMER PRODUCT SAFETY COMMISSION TEL: (301)-492-6750 AND (2) CAVITT AT USDOC. UNCLASSIFIED

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GROUP DEPARTS WASHINGTON AT 1740 HOURS AND ARRIVES LOS ANGELES AT 2010 HOURS VIA AMERICA AIRLINES FLIGHT 75.

AUGUST 27: GROUP SPENDING DAY AT DISNEYLAND.

AUGUST 28: FREE

AUGUST 29: MONDAY MORNING. VISIT AT 0900 HOURS TO STARLITE INDUSTRIES, 915 SOUTH MATEO STREET, LOS ANGELES.. PLEASE NOTIFY COMPANY AT (TELC 213-627-1321). AFTERNOON VISIT L.A. PORT OF ENTRY CUSTOMS FACILITIES. NOTIFY LIAISON OFFICER:

PHILIP T. SOLOMON, TEL: 213-688-5932.

BALANCE OF AFTERNOON IS FREE.

AUGUST 30: VISIT TO HOLLYWOOD ACCESSORIES, 19914 SOUTH VIA BARON, COMPTON (TEL: 213-774-8465) AT 0900 HOURS. NOTIFY DOUGLAS FRESCO, VICE PRESIDENT, MERCHANDISING. AFTERNOON IS OPEN. AUGUST 31: WEDNESDAY MORNING. VISIT TO AMERICAN WHOLESALE HARDWARE CO., 1500 WEST ANAHEIM STREET, LONG BEACH, CALIFORNIA (TEL: 213-435-2445). NOTIFY R.E. BARKLEY, VICE PRESIDENT. GROUP DEPARTS LOS ANGELES AT 1330 HOURS AND ARRIVES HONOLULU AT 1715 HOURS VIA NW21.

SEPTEMBER 1: GROUP VISIT TO A TRUE VALUE RETAIL STORE IN THE HONOLULU AREA AT 0900 HOURS. NO NEED TO NOTIFY COMPANY. AFTERNOON IS OPEN

SEPTEMBER 2: VISIT TO SERVCO PACIFIC INC'S GIBSON DEPARTMENT

STORE, 2850 PUKOLOA STREET, HONOLULU (TEL: 839-7878),
APPROXIMATELY 1 MILE FROM HONOLULU AIRPORT, AT 0900 HOURS.
PLEASE NOTIFY VICE PRESIDENT GEORGE K. KAYA AND IMPORTS MANAGER,
JOHN AGUILERA. AFTERNOON IS FREE.
SEPTEMBER 3: SATURDAY MORNING FREE TIME. TOUR GROUP DEPARTS
HONOLULU AT 1335 HOURS FOR RETURN TRIP TO TOKYO AND HONG KONG
VIA NW9.

3. OTHER INFORMATION. MAIN PURPOSE OF TOUR WILL BE TO VISIT THE NATIONAL HARDWARE SHOW IN CHICAGO AUGUST 22-25 AS PART OF AN ITINERARY INCLUDING CHICAGO, WASHINGTON, LOS ANGELES AND HONOLULU FOR SELECTED FACTORY VISITS, CALLS ON US HARDWARE AND AUTOPART WHOLESALERS AND DISTRIBUTORS, MEETINGS WITH US CONSUMER PRODUCT SAFETY COMMISSION, TOUR OF CUSTOMS FACILITIES AT PORT OF LOS UNCLASSIFIED

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ANGELES, ETC. CONSULATE IS COOPERATING WITH THE GROUP UNDER ITS VISIT USA PROGRAM FOR ENCOURAGING FROEIGN VISITORS TO COMBINE BUSINESS WITH PLEASURE WHEN VISITING THE UNITED STATES. ALL GROUND TRANSPORTATION IN U.S. WILL BE ARRANGED BY TRAVEL AGENT. GROUP COMPOSITION BY NATIONALITY IS AS FOLLOWS: 36 SOUTH KOREA, 5 HONG KONG, 3 TAIWAN AND 1 SINGAPORE PLUS TWO ESCORTS TOTAL 47.

NAMES, TITLES AND COMPANY AFFILIATIONS OF PARTICIPANTS BEING SENT IN SEPARATE CABLE. WILL ALSO SEND HOTELS BY CABLE.

- 4. PLEASE SEND COPY OF THIS MESSAGE TO BENDY AT HIS GIRL FRIDAY ADDRESS.
- 5. WOULD APPRECIATE FEEDBACK FROM USDOC BY CABLE. THANKS. CROSS

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